

Ticker Symbol: 2633



# Taiwan High Speed Rail Corporation 4Q, 2022 Operation Report

2023.3.20



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# AGENDA

I. OPERATIONAL OVERVIEW

II. FINANCIAL RESULTS

III. OPERATIONAL OUTLOOK

# I. OPERATIONAL OVERVIEW

# Company Profile



Operation Length

Operation Area

Train Sets

Stations

Maintenance Bases

**350**

**11**

**34**

**12**

**5**

KM

Cities

Sets

Sets

Sets

Weekly Schedule

Daily Two-way Service  
(WEEKEND)

Daily Two-way Service  
(WEEKDAY)

**1,016**

**166**

**133**

Train Services

Train Services

Train Services



## Business Scope



### Passenger Transportation Services

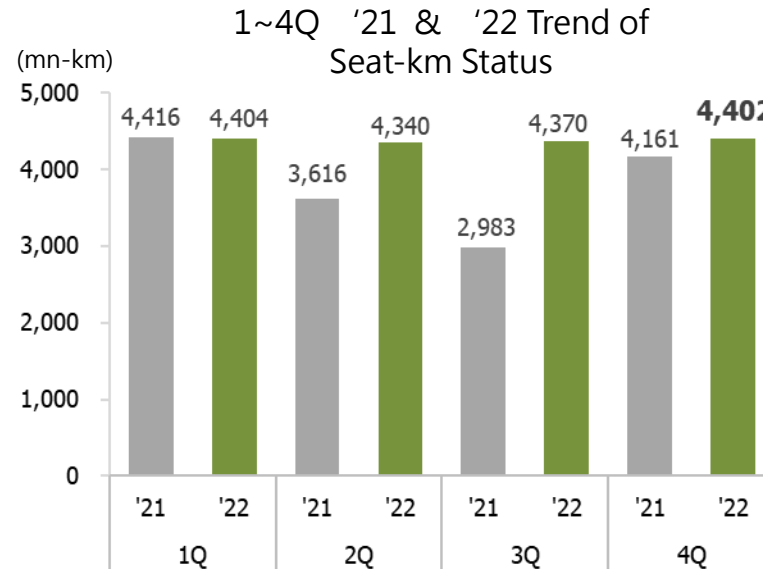
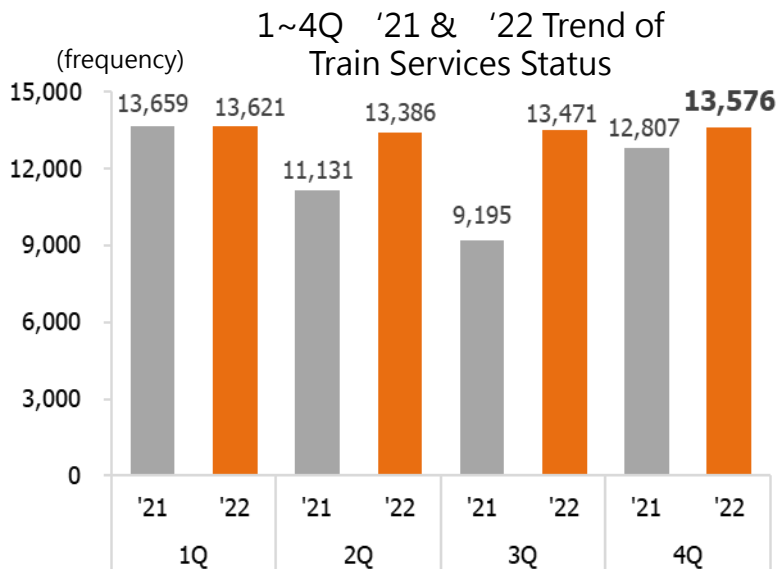
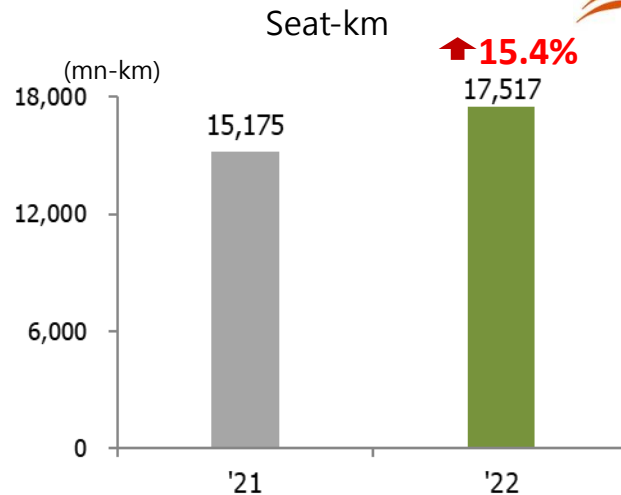
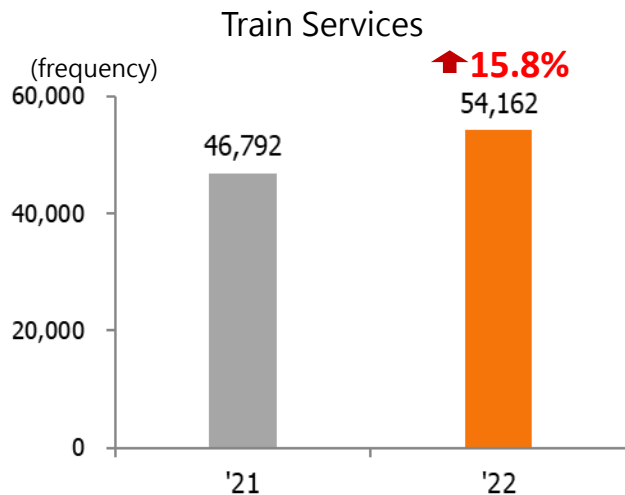
- Offers direct train, semi-direct train, and stopping train transport.



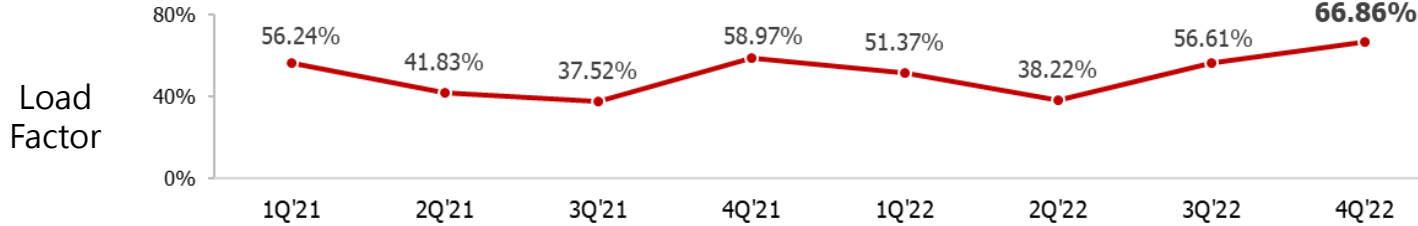
### Operation of Affiliated Business

- Space Leasing:(Convenience store, dining, service counter, etc.)
- Advertising Sales:(Lightboxes, wall space, column space, product displays, train decorations, etc.)
- Retail Business
- Trolley Sales
- Parking Lots at Stations

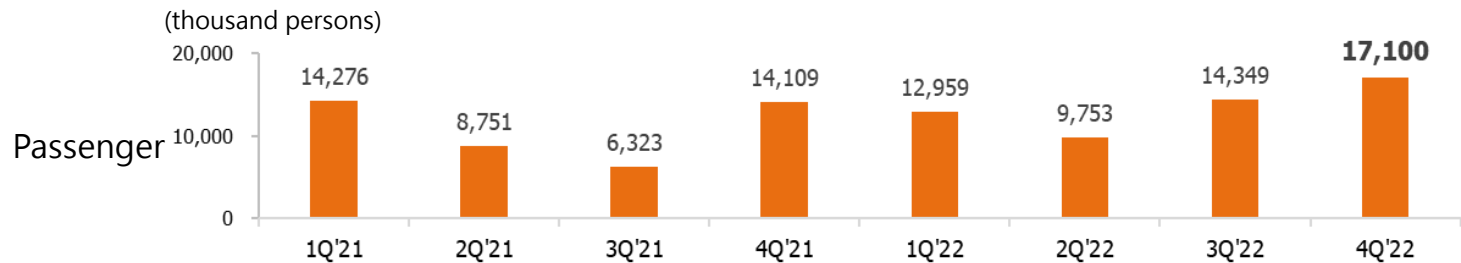
# Operational Performance – Transportation Capacity



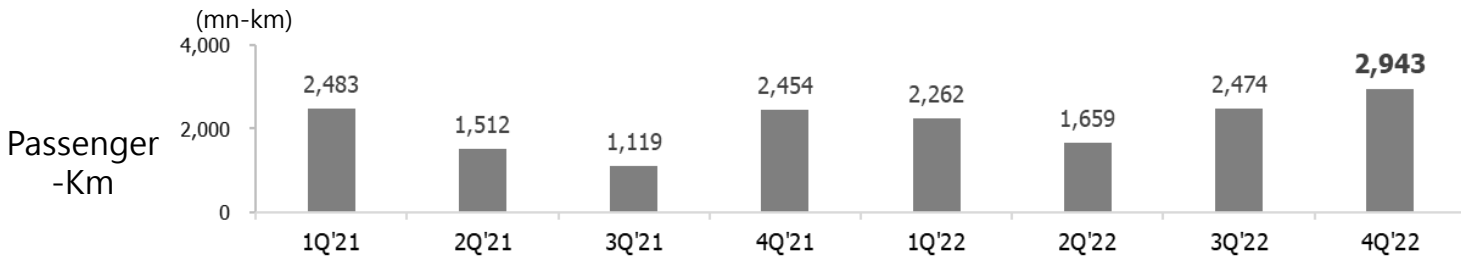
# Operational Performance –Transportation Volume



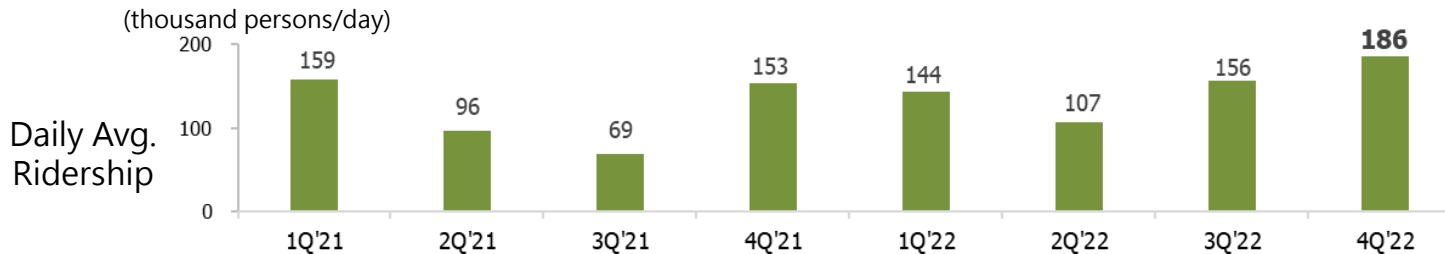
**'22**  
**53.31%**  
 Pre-pandemic'19  
 Avg. Load Factor : **68.0%**



**'22**      **YoY**  
**54,162**(thou sand persons)      **24.6%**  
 Pre-pandemic'19  
 Passenger Qtly Avg. : **16,853**  
 (thousand persons)



**'22**      **YoY**  
**9,338**(mn-km)      **23.4%**  
 Pre-pandemic'19  
 Passenger Qtly Avg.: **2,998** (mn-  
 km)

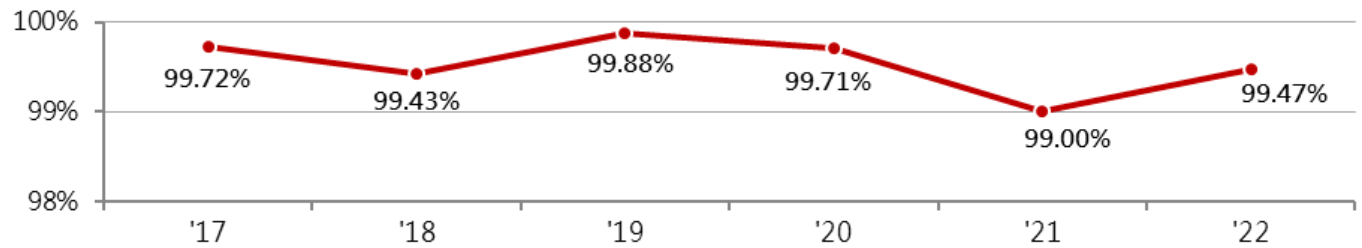


**'22**      **YoY**  
**148** (thousand persons/day)      **24.6%**  
 Pre-pandemic'19  
 Daily Avg. Ridership : **185**  
 (thousand persons/day)

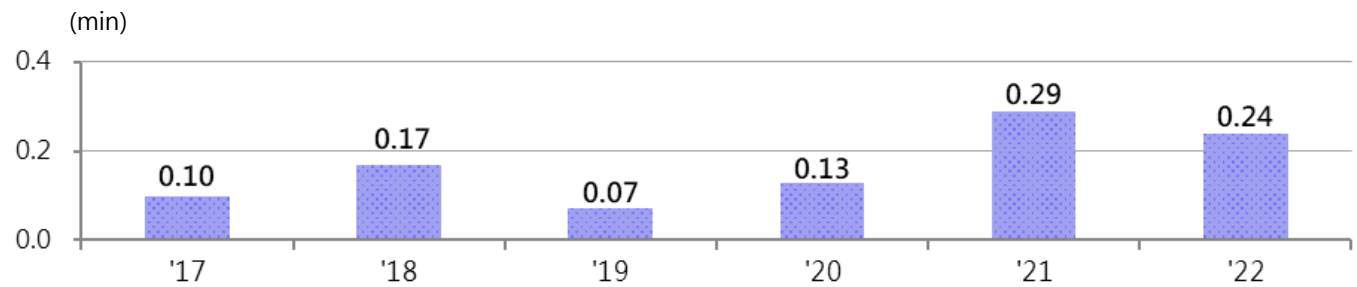
# 5-year Operational Performance



**Punctuality  
(Delay < 5min)**



**Avg. Delay Time**



**Accidents  
resulting in  
Liabilities**

	'17	'18	'19	'20	'21	'22
Accidents resulting in Liabilities	0	0	0	0	0	0





## II. Financial Results

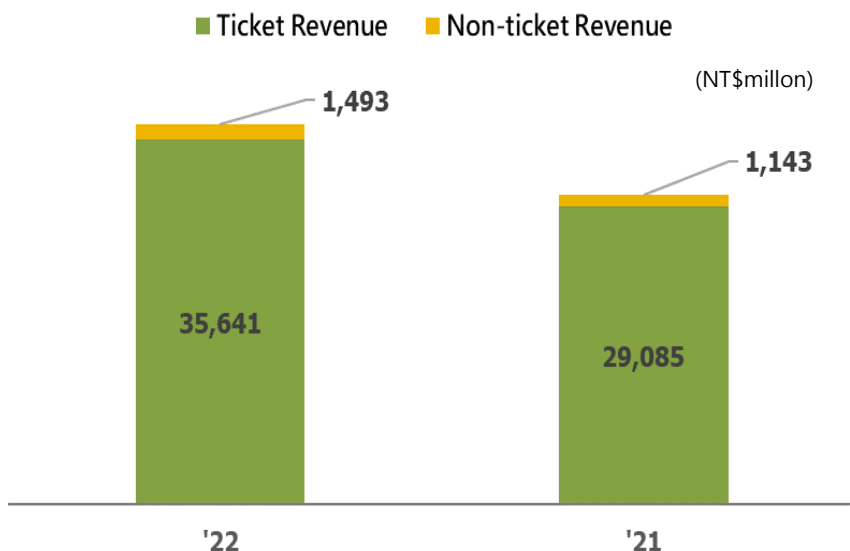
# 1. Profit & Loss and Financial Results



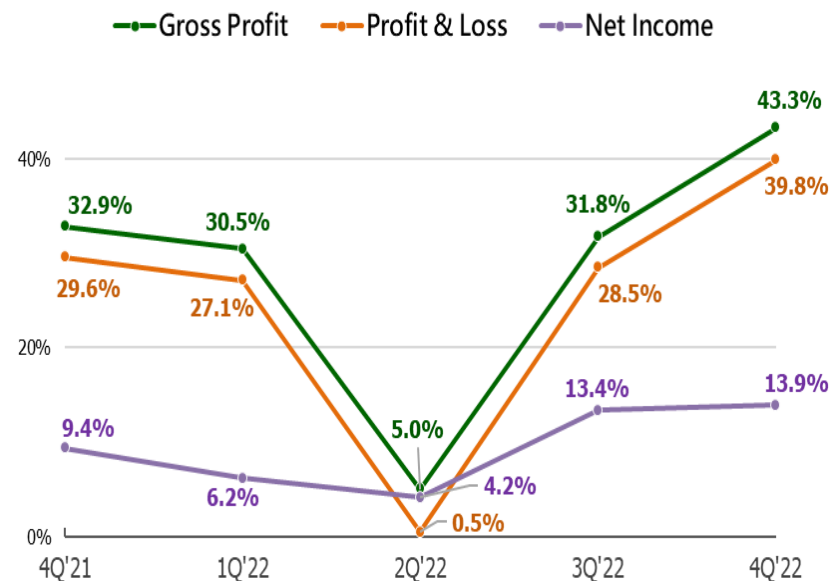
(NT\$million)	4Q'22	3Q'22	QoQ	'22	'21	YoY
Operating Revenue	11,697	9,780	20%	37,133	30,228	23%
Gross Profit	5,061	3,107	63%	11,243	4,526	148%
Net Income	4,660	2,789	67%	9,920	3,318	199%
Interest Expense	(1,682)	(1,593)	6%	(6,232)	(5,757)	8%
Stabilization Injection (Expense)	(987)	127	-878%	399	6,452	-94%
Net Income After Tax	1,626	1,308	24%	3,769	3,611	4%
EPS (\$)	0.29	0.23	26%	0.67	0.64	5%
EBITDA	8,099	6,219	30%	23,556	17,577	34%
EBITDA Margin(%)	69.2%	63.6%	-	63.4%	58.1%	-

Note : Pre-pandemic EBITDA CAGR ('16~'19) : **+ 5.5%** ; Pre-pandemic EBITDA Margin ('16~'19) : **72%~73%**

## 2. Revenue Structure and Profit & Loss



(NT\$million)	'22	'21	YoY
Ticket Revenue	35,641	29,085	22.5%
Non-ticket Revenue	1,493	1,143	30.6%
Total	37,133	30,228	22.8%



	'22	'21
Gross Profit	30.3%	15.0%
Profit & Loss	26.7%	11.0%
Net Income	10.2%	12.0%

Note: Non-ticket revenues mainly include: rental income, advertising sales, and trolley sales

### 3. Cash Flows



NT\$million	2022.1.1~12.31	2021.1.1~12.31
Cash flows from operating activities <small>note1</small>	9,827	26,876
Cash flows from Investing activities <small>Note2</small>	7,467	8,826
Cash flows from financing activities <small>Note3</small>	(22,349)	2,918
Cash and cash equivalent at the end of the period	16,559	21,619

Note 1: In 2Q 2022, a profit sharing payment of \$8.05 billion was paid. In addition, in 2021, a total amount of \$19.2 billion was paid for the redemption of MMF.

Note 2: In 2022, main operations included: (1) Disposal of 3 months or above time deposits/RP for a total value of \$12.7 billion). (2) Spending on capital expenditure for a total amount of \$5.2 billion (vs \$3.7 billion in 2021).

Note 3: In 2022, financial operations included: (1) Issued \$7 billion of commercial paper. (2) Early partial payment of \$25 billion was repaid for the syndicated loan principal. (vs. In 2021, \$15 billion of commercial paper and \$9 billion of cooperate bonds were issued, as well as early partial payment of \$15 billion was repaid for the syndicated loan principal).

## 4. Financial Risk Management

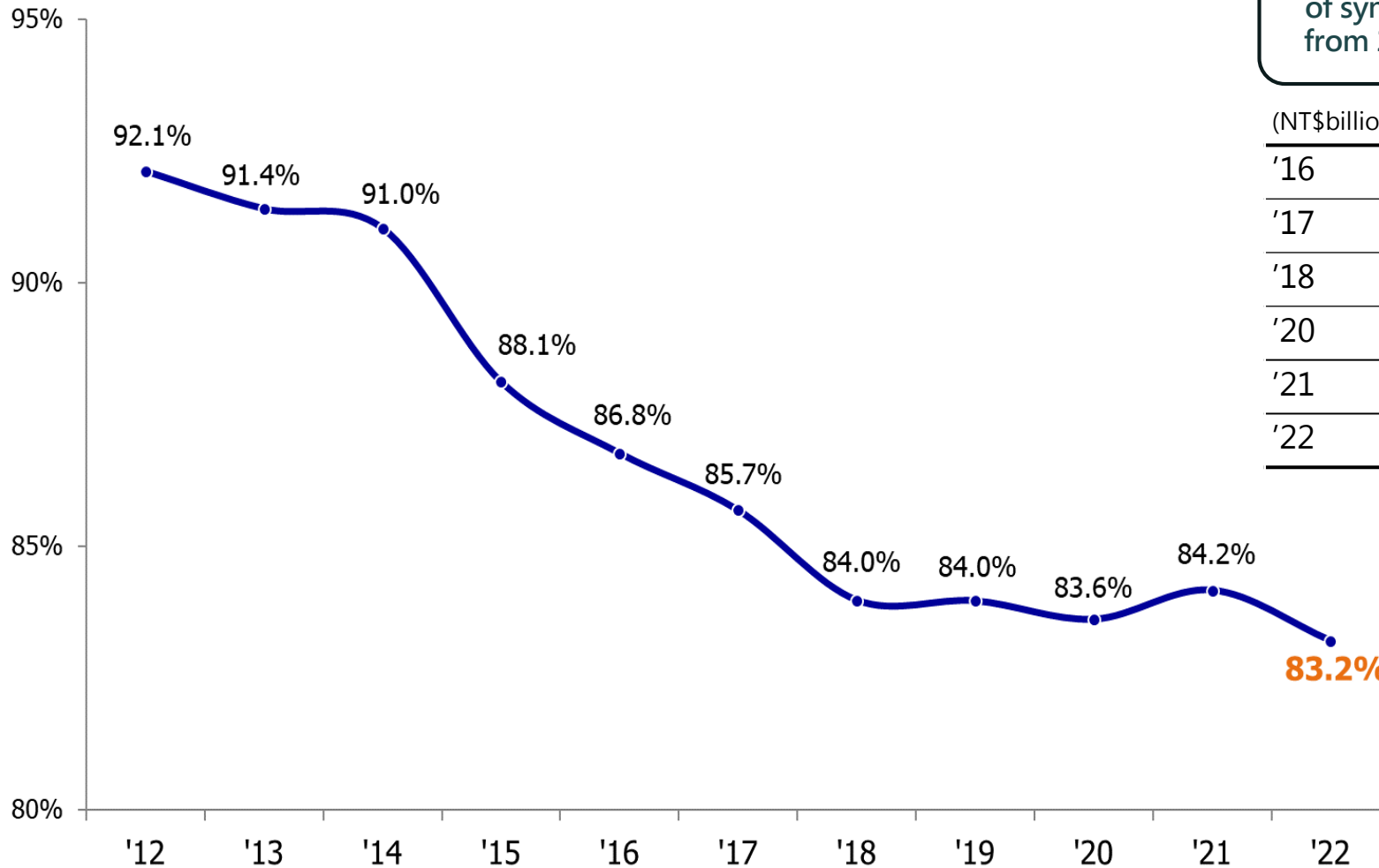


Debt/Asset Ratio

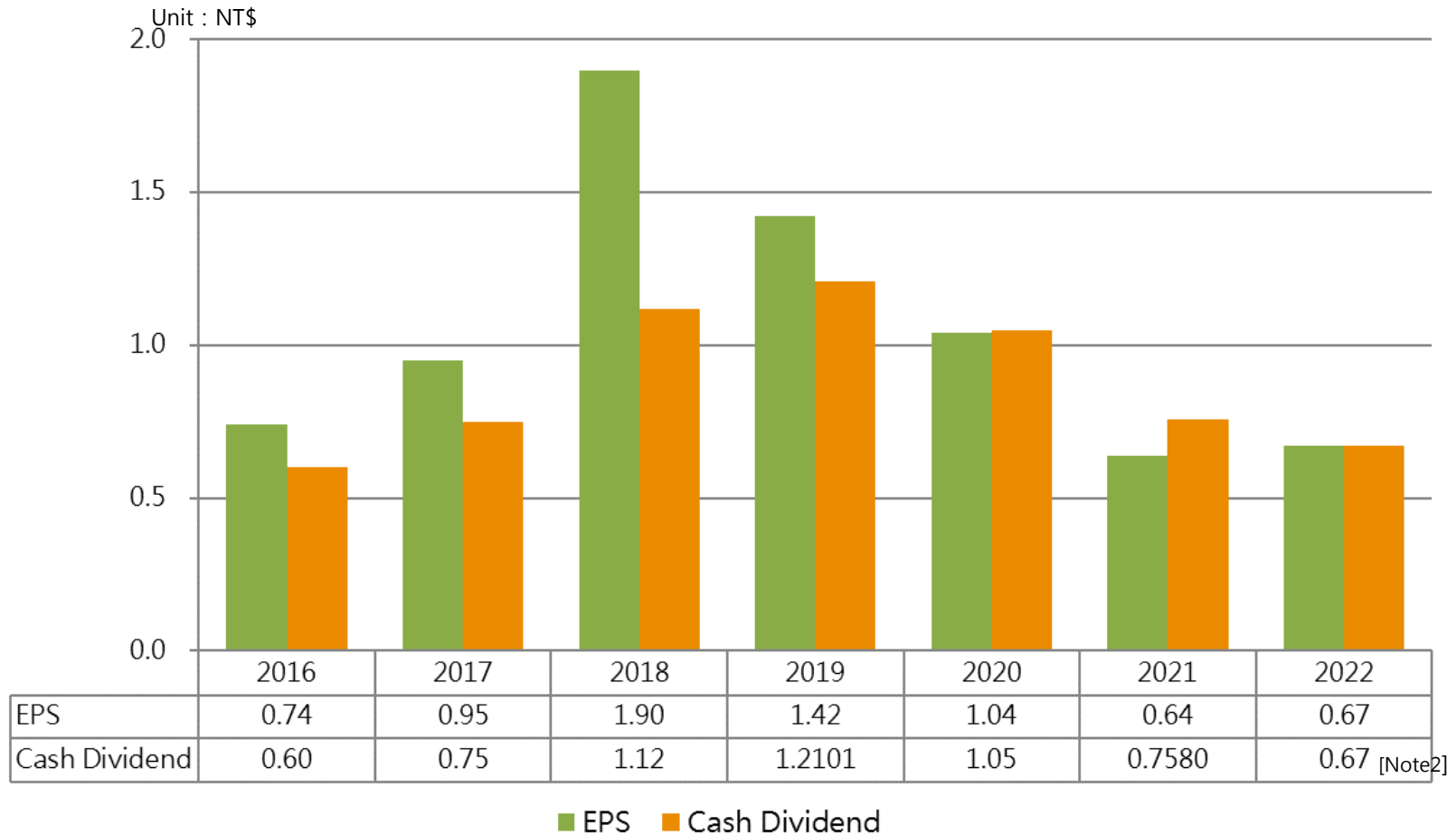
Total early payment of syndicated loan, from 2016 to 2022.

(NT\$billion)	Amount
'16	21.0
'17	41.2
'18	10.0
'20	18.5
'21	15.0
'22	25.0

**Total 130.7**



## 5. EPS & Cash Dividend



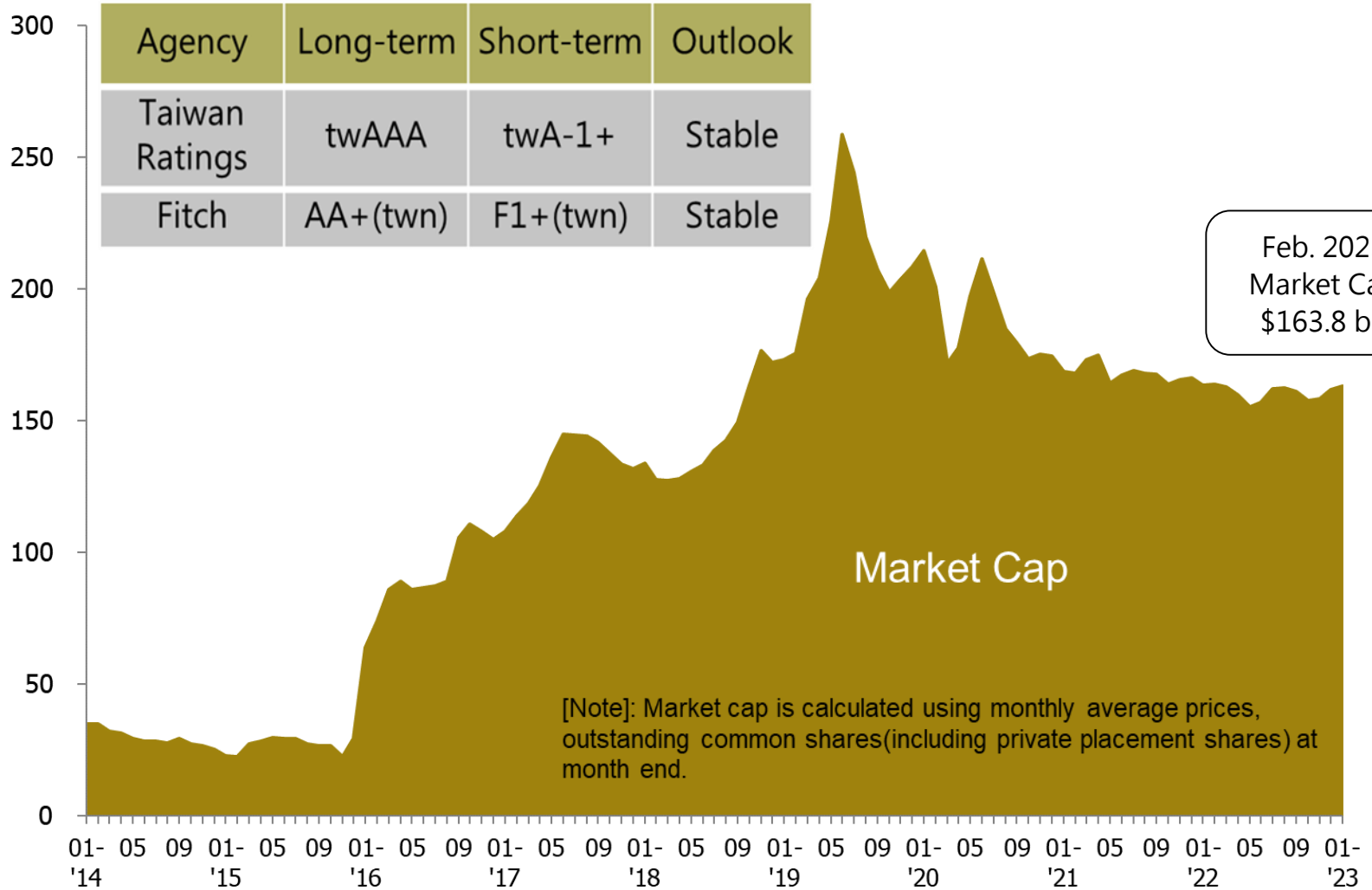
Note 1: The calculation of earnings per share is based on the weighted average number of ordinary shares of 5.628 billion shares.

Note 2: Allocated by the resolution of the board of directors in March 2023, and will be recognized by the 2023 general meeting of shareholders.

## 6. Corporate Credit Ratings & Market Cap



NT\$ billion






## III 、 OPERATIONAL OUTLOOK





 Create a comfortable environment for riding, reinforce the spread of real contact lifestyles.



 Use big data of TGo for precision marketing and review the demand characteristics of intercity travel market, as well as to adjust the focus of multiple preferential products.



 Optimize the financial structure.



Post-pandemic operational /profit growth



 Expand the scale of retail business.



 Continue to build a local supply chain of materials and components for reducing maintenance costs.

# Corporation Sustainable Development

Through operational performance, corporate governance, environment, and social responsibility, THSRC responds to the eight UN Sustainable Development Goals (SDGs) to guide its efforts in achieving sustainability to contribute to Taiwan's sustainable development process.



## Transportation

Improve operational safety, actively face the impact of climate change on transportation, establish relevant early warning mechanisms, and cooperate with the government to develop countermeasures to create positive value externally.

## Technology

Promote smart transportation, continuously improve the efficiency and quality of operations, services, safety, and emergency decision-making, use big data and digitalization, optimize customer experience, and create a more convenient life.

### THSRC Sustainability Strategies and Goals

## Taiwan

Commit to creating multiple products and cross-industry cooperation in the business model, and becoming a platform that connects local better lives. Support the development capabilities of the local rail industry, establish a sustainable supply chain management mechanism, and promote the prosperity and development of the industry.

## Touch

Improve the corporate social responsibility governance mechanism and integrate the corporate social responsibility vision into the corporate culture. Promote employee development, implement energy conservation and carbon reduction, actively support public welfare, art and ecological development, and serve as an important platform to unite Taiwanese society.



# ESG Promote and Awards



- Construction of green building public spaces.
- Promote renewable energy stations.
- High-speed rail with low carbon, low pollution, and high energy efficiency.
- Strengthen the ability to respond to climate change.
- Properly manage the quality of the environment surrounding the track facilities to mitigate the impact on the environment during the operation.



- Help the development of the rail industry in Taiwan through cooperation with the local industry.
- Integrate the core business and invest in social care to promote the overall economic development.
- Establish a sustainable supply chain management mechanism.
- Attach importance to the safety and health of employees' working environment and career development.



- Abide by laws and regulations to create maximum value for stakeholders.
- Continue to promote the operation of the Corporate Governance Promotion Committee.
- Establish Information Security Management Committee, to implement information security measure in accordance with the requirements of the Cyber Security Responsibility Level A in Taiwan.
- Apply technology to provide fast and convenient transport services under the principle of safety first.



**Received the Taiwan Corporate Sustainability Awards for 6 consecutive years.**



**Received top 5% ranking in the Corporate Governance Evaluation for 5 consecutive years.**

**Selected as a constituent of the FTSE4Good TIP Taiwan ESG Index for 4 consecutive years.**



**Selected as one of the Top 100 Global Sustainable Companies by Corporate Knights 2023 for the first time**



To be the platform for advancement and enjoyment.

**T** 專業運輸 *ransportation* To build professional transportation systems that provide high quality services and products.

**T** 創新科技 *echnology* To implement intelligent transportation that improves operational efficiency and quality, and enhances services, safety, and emergency responses.

**T** 深耕在地 *aiwan* To combine unique local cultures and landscapes to create a multicultural platform.

**T** 永續關懷 *ouch* To establish brand culture, enhance talent skills and corporate efficiency, and participate in social caring and environmental protection.



To learn more about THSRC,  
please visit  
<http://www.thsrc.com.tw>

