

Ticker Symbol: 2633



Taiwan High Speed Rail Corporation 4Q, 2021 Operation Report

2022.3.21



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AGENDA

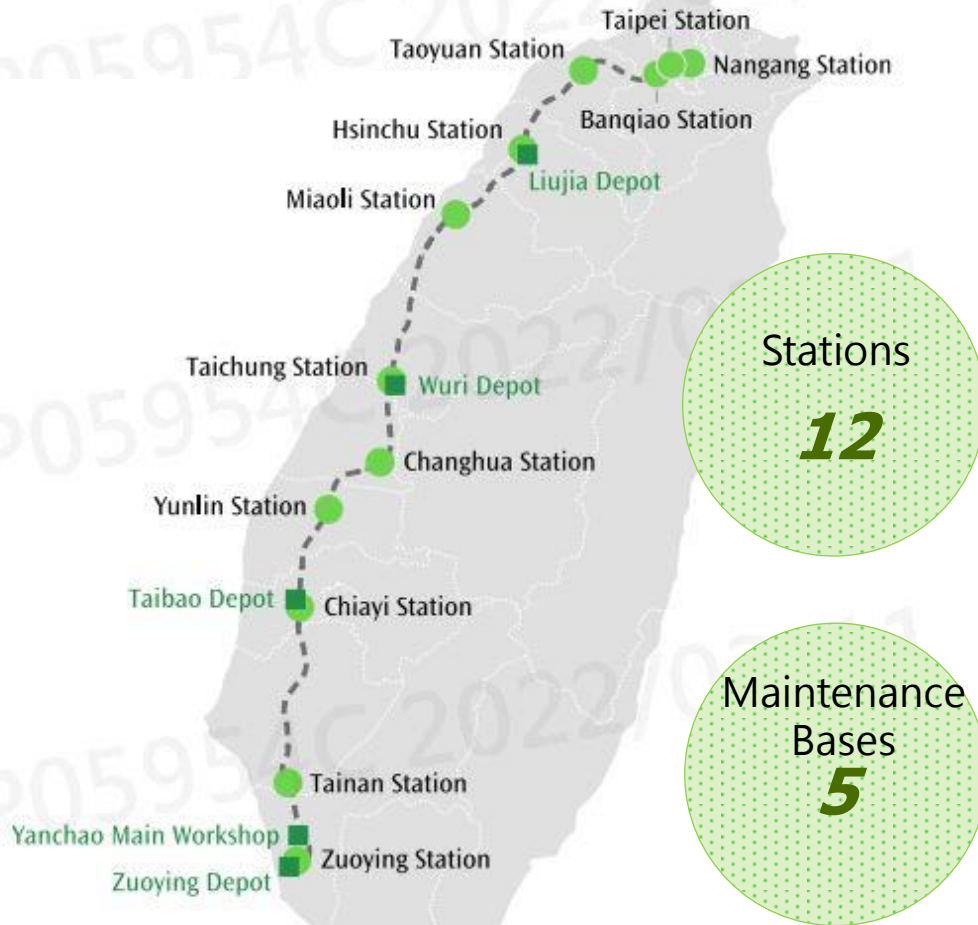
I. 2021 OPERATIONAL OVERVIEW

II. 2021 FINANCIAL RESULTS

III. OPERATIONAL OUTLOOK

I. 2021 OPERATIONAL OVERVIEW

1. High-Speed Rail Network & Business Scope



Business Scope



Passenger Transportation Services

- Offers direct train, semi-direct train, and stopping train transport.



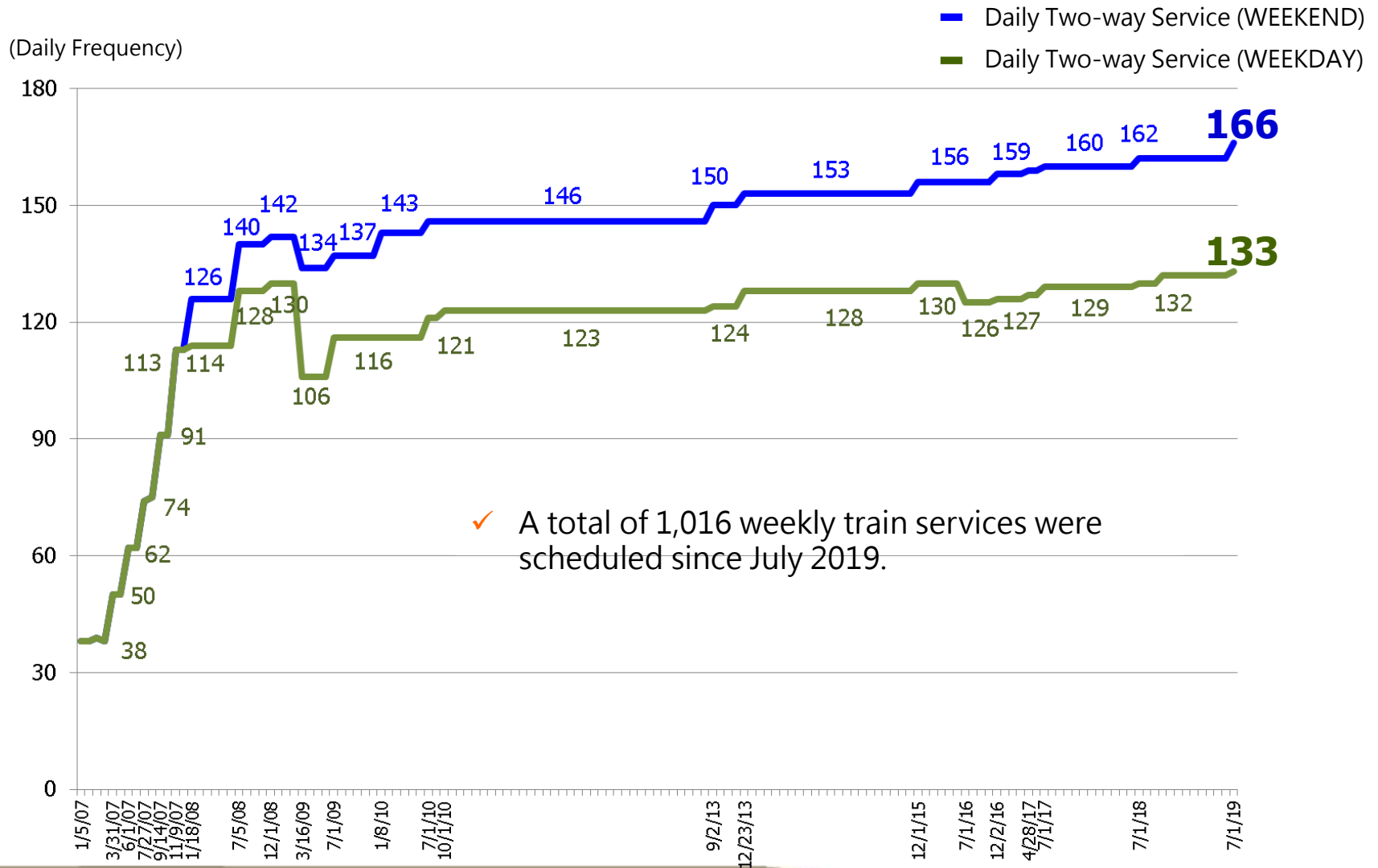
Operation of Affiliated Business

- Space Leasing: (Convenience store, dining, service counter, etc.)
- Advertising Sales: (Lightboxes, wall space, column space, product displays, train decorations, etc.)
- Retail Business
- Trolley Sales
- Parking Lots at Stations

2. Operational Performance



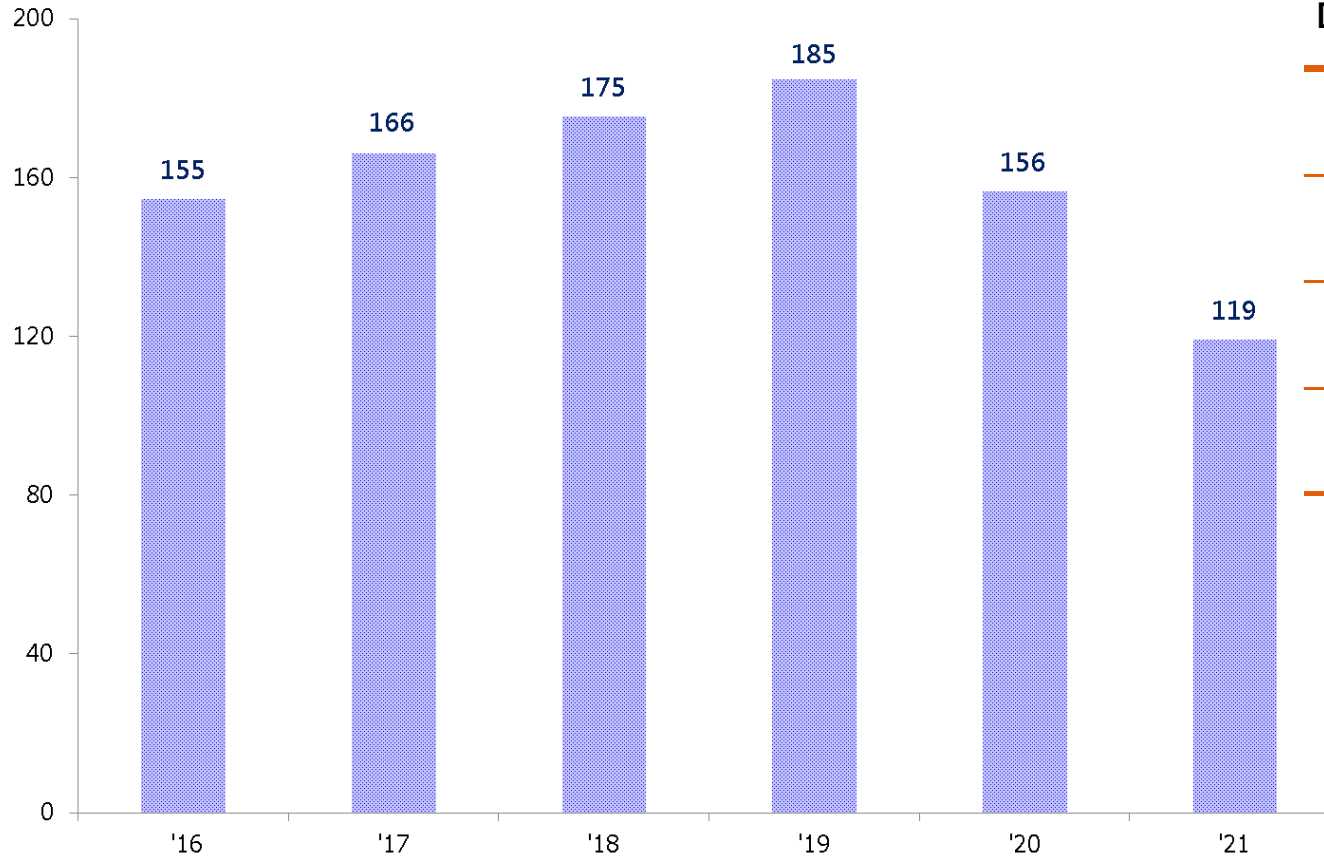
Train Frequency



Daily Avg. Ridership



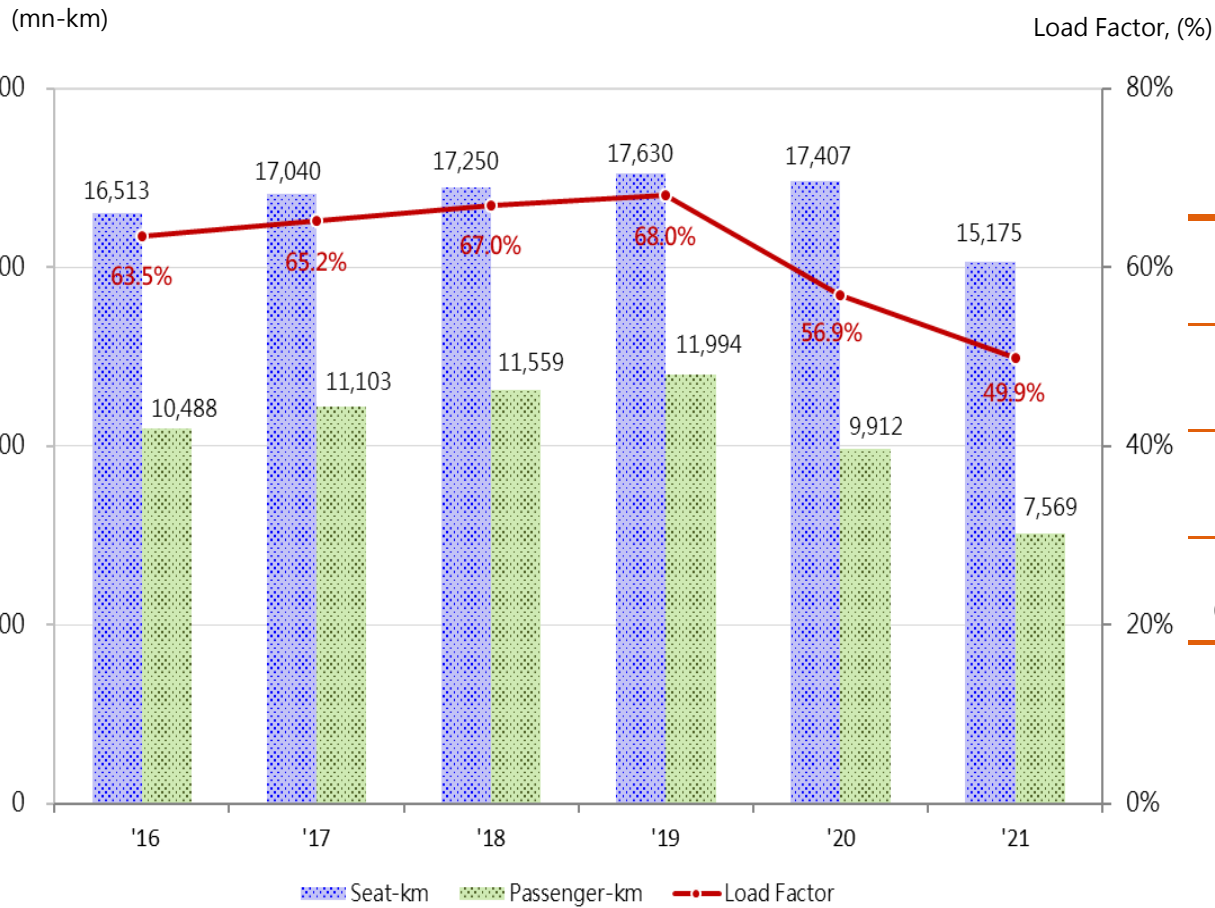
thousand persons/day



Daily Avg. Ridership Growth Rate

Q4'21 (QoQ)	+ 123.2%
Q4'21 (YoY)	- 16.9%
'21 (YoY)	- 23.9%
Pre-pandemic CAGR('16~'19)	+ 6.1%

Transportation Capacity, Transportation Volume & Load Factor

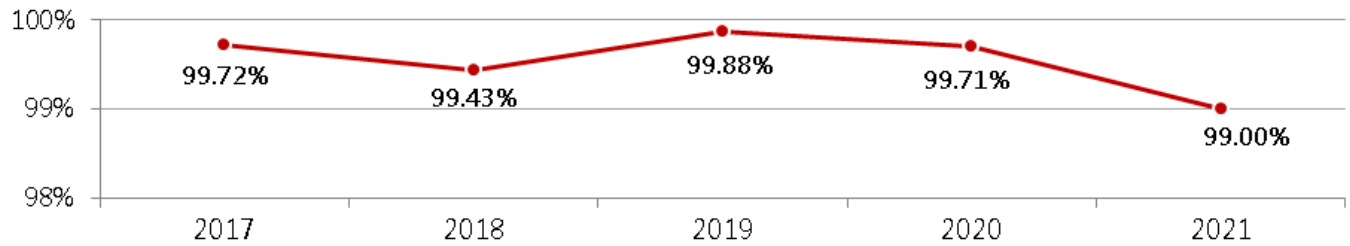


	Seat-km Growth Rate	Passenger-km Growth Rate
Q4'21 (QoQ)	+ 39.5%	+ 119.2%
Q4'21 (YoY)	- 6.6%	- 15.8%
'21 (YoY)	- 12.8%	- 23.6%
Pre-pandemic CAGR('16~'19)	+ 2.2%	+ 4.6%

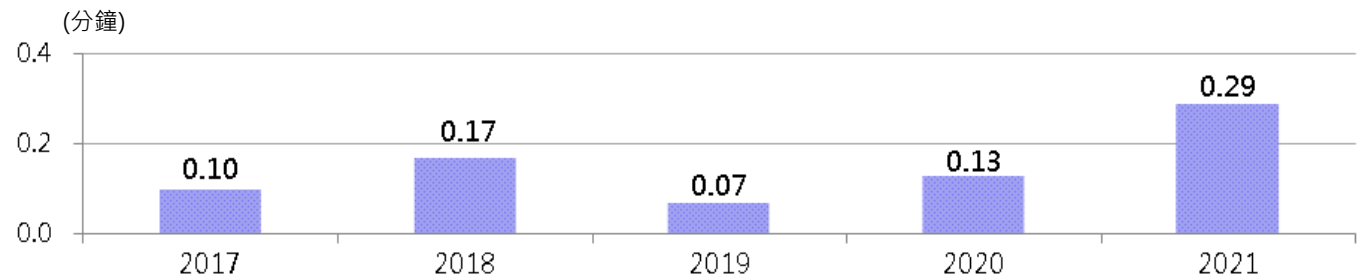
5-year Operational Performance



**Punctuality
(Delay < 5min)**



Avg. Delay Time



**Accidents
resulting in
Liabilities**

2017	2018	2019	2020	2021
0	0	0	0	0



II. 2021 Financial Results

1. Profit & Loss and Financial Results



NT\$ billion	4Q'21	4Q'20	YoY	2021	2020	YoY
Operating Revenue	9.65	11.51	-16%	30.23	39.14	-23%
Net Income	2.86	4.41	-35%	3.32	11.81	-72%
Interest Expense	(1.46)	(1.44)	1%	(5.76)	(5.92)	-3%
Stabilization Injection(Expense)	(0.42)	(0.64)	-34%	6.45	(0.89)	828%
Income after Tax	0.91	2.57	-65%	3.61	5.84	-38%
EPS (NTD)	0.16	0.46	-65%	0.64	1.04	-38%
EBITDA	6.43	7.96	-19%	17.58	25.98	-32%
EBITDA Margin(%)	66.6%	69.2%	-	58.1%	66.4%	-

Note : Pre-pandemic EBITDA CAGR ('16~'19) : **+ 5.55%**

Pre-pandemic EBITDA Margin ('16~'19) : **72%~73%**

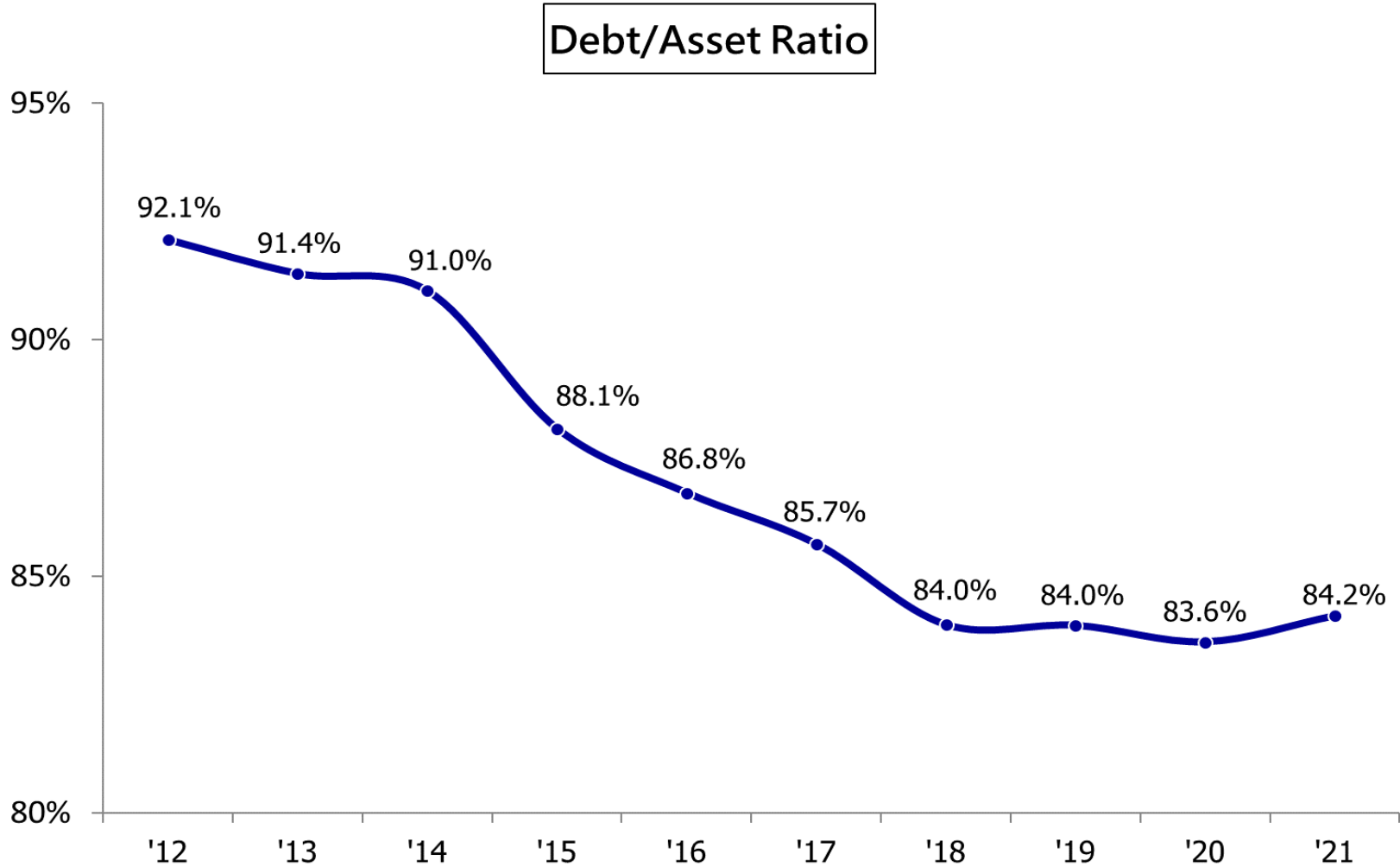
2. Cash Flows



NT\$billion	4Q'21	4Q'20	2021	2020
Cash flows from operating activities	4.94	4.59	26.88	(1.53)
Capital expenditure	1.25	0.44	3.70	2.34
Cash flows from financing activities	(15.08)	0.00	2.92	(14.91)
Cash & cash equivalents at the end of the period	21.62	0.65	21.62	0.65

Note: Capital expenditure is calculated on the basis of acquisition of property, plant and equipment and acquisition of intangible assets.

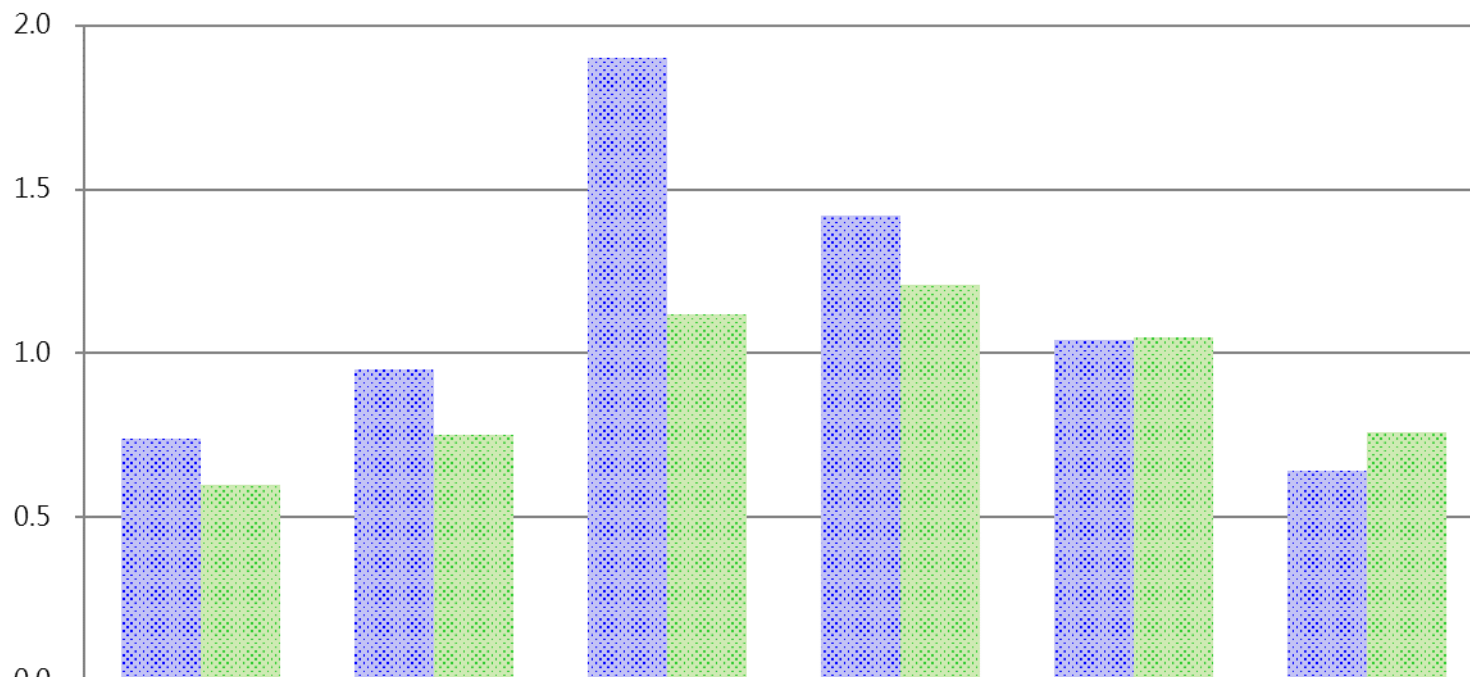
3. Financial Risk Management





4. EPS & Cash Dividend

Unit : NT\$



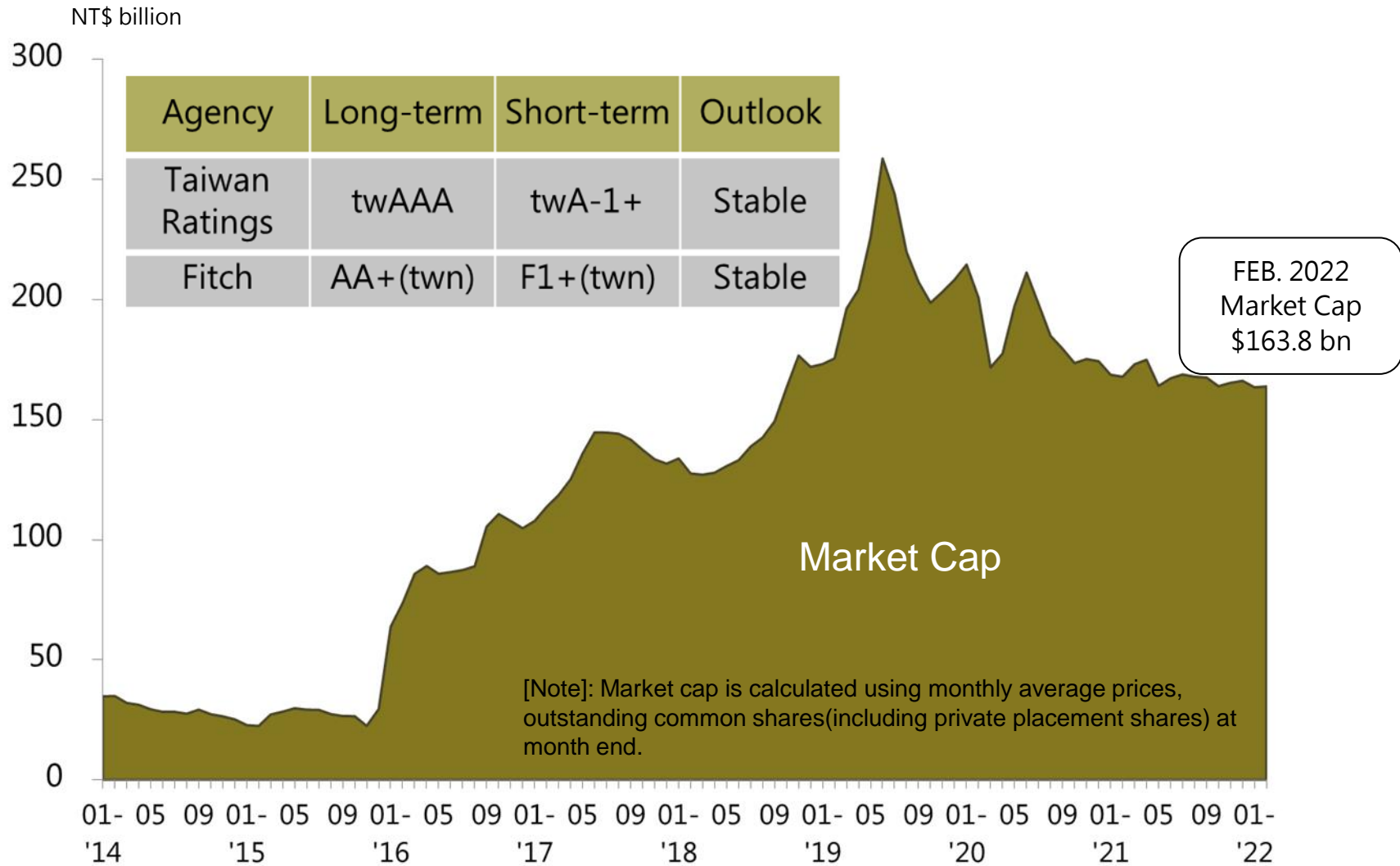
	2016	2017	2018	2019	2020	2021
EPS	0.74	0.95	1.90	1.42	1.04	0.64
Cash Dividend	0.60	0.75	1.12	1.2101	1.05	0.7580 Note2

■ EPS ■ Cash Dividend

Note 1: The calculation of earnings per share is based on the weighted average number of ordinary shares of 5.628 billion shares.

Note 2: Allocated by the resolution of the board of directors in March 2022, and will be recognized by the 2022 general meeting of shareholders.

6. Corporate Credit Ratings & Market Cap





III 、 Operational Outlook

1. Growth Momentum of Company's Operation
2. ESG Promote and Awards

1. Growth Momentum of Company's Operation



Finance

Continue to optimize the financial structure

Product

Promote diversified tourism products

Channel

Expand e-commerce platform for tourism-related channels

Cost

Continue to promote localization strategy in the component supply chains

Promotion

Sustainable development for promoting precision marketing of TGo Membership

T Holiday – Develop Diverse Products in Domestic Tourism Market



- ◆ Taking high-speed rail as main focus and cooperating with cross-industry alliance, travelers now can take the “Breezy Blue” tourism train to enrich travel experience through the T Holiday.
- With the advantage of the convenient and fast high-speed rail trains, travelers can spend more time on the beautiful scenery along the way, and explore the fun of slow life of retro trains.



T Holiday



- ◆ The T Holiday "Feast Tour" journey expands the fine-culinary business opportunities and takes travelers to enjoy the variety of gourmet food, as well as to explore the rich food tour of Tainan offered by our exclusive T Holiday Menu.



2. ESG Promote and Awards



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- ✓ 2022.01 For the past 12 years, the “High-Speed Educational Endowment Program” has been in collaboration with the Down Syndrome Foundation to raise an amount of more than NTD 148 million and is estimated to have helped more than 27,000 disadvantaged schoolchildren achieve their dreams of learning.
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- ✓ 2021.12 Continued to be selected as a constituent of the “FTSE4GOOD TIP Taiwan ESG Index.”
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- ✓ 2021.07 Continued to be selected as a constituent of the “FTSE4Good Index Series.”
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- ✓ 2021.04 Ranked top 5% in Corporate Governance Evaluation for the fourth consecutive years.
-
- ✓ 2021.01 The THSRC e-procurement, a paperless procurement process, was introduced to implement environmental protection and to promote sustainable supply chain development.
-
- ✓ 2020.12 The first domestic railway company to obtain Environmental Management System (EMS) certification from the British Standards Institute (BSI).
-
- ✓ 2020.07 Awarded excellent certification under the Corporate Governance Evaluations hosted by the Taiwan Corporate Governance Association.
-
- ✓ 2014.11 Awarded with the carbon footprint certificate for high-speed rail service, THSR was the first domestic transportation mode to obtain the carbon label.
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Conclusion



Vision: To be the platform for advancement and enjoyment.

Integrate technology into services for new 4T smart and convenient life.

THSRC strives to be one of the top ten brands in Taiwan.



運輸
ransportation

To build professional transportation systems that provide high quality services and products.



科技
echnology

To implement intelligent transportation that improves operational efficiency and quality, and enhances services, safety, and emergency responses.



在地
aiwan

To combine unique local cultures and landscapes to create a multicultural platform.



關懷
ouch

To establish brand culture, enhance talent skills and corporate efficiency, and participate in social caring and environmental protection.



To learn more about THSRC,
please visit
<http://www.thsrc.com.tw>

