Ticker Symbol: 2633



# Taiwan High Speed Rail Corporation 1H, 2024 Operation Report

2024.9.23



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## **AGENDA**

- I. OPERATIONAL OVERVIEW
- II. FINANCIAL RESULTS
- III. OPERATIONAL OUTLOOK



# I. OPERATIONAL OVERVIEW

#### **Company Profile**







Weekly Schedule

Daily Two-way Service (WEEKEND)

Daily Two-way Service (WEEKDAY)

1,103

174

145

#### Passenger Transportation Services

 Offers direct train, semidirect train, and stopping train transport.



#### Operation of Affiliated Business

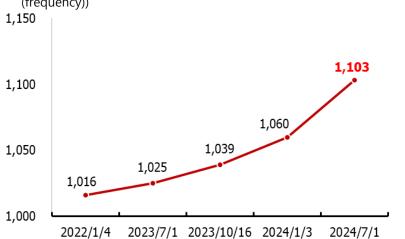
- Space Leasing:(Convenience store, dining, service counter, etc.)
- Advertising Sales:(Lightboxes, wall space, column space, product displays, train decorations, etc.)
- Retail Business
- Trolley Sales
- Parking Lots at Stations

### **Transportation Capacity**





Recent trend of weekly scheduled train services (frequency))

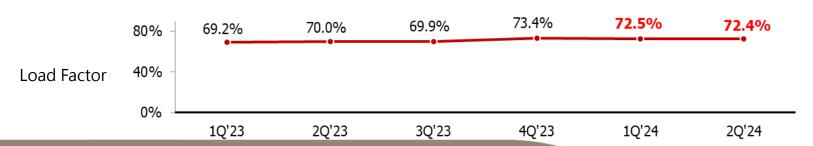


	Growth Rate of Frequency	Growth Rate of Seat-Km
2Q'24 (QoQ)	- 2.0%	- 1.9%
1H'24 (YoY)	+ 4.1%	+ 3.8%

#### **Transportation Volume**



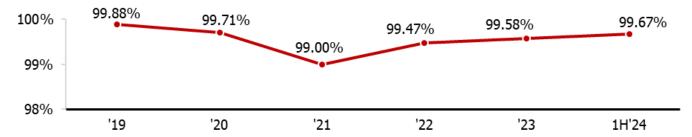
	2Q'24	1Q'24	QoQ	1H'24	1H'23	YoY
Passenger (thousand persons)	19,245	19,479	- 1.2%	38,725	35,592	8.8%
Passenger-Km (mn-km)	3,301	3,369	- 2.0%	6,669	6,169	8.1%



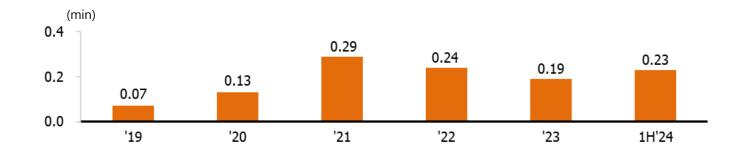
## **5-Year Operation Performance**



Punctuality (Delay<5min)



Avg. Delay Time



Accidents resulting in Liabilities

'19	'20	'21	'22	'23	1H'24
0	0	0	0	0	0

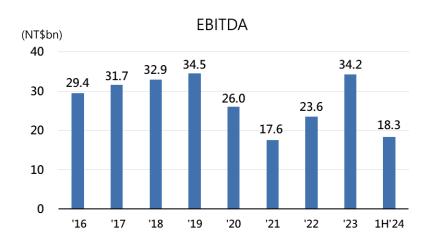


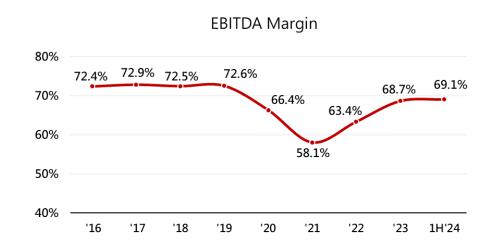
# **II. Financial Results**

#### **Profit & Loss and Financial Results**



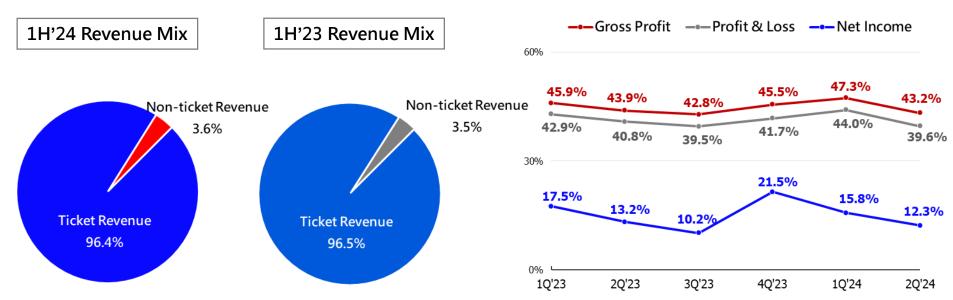
(NT\$million)	2Q'24	1Q'24	QoQ	1H'24	1H'23	YoY
Revenue	13,125	13,378	-2%	26,503	24,457	8%
Gross Profit	5,674	6,333	-10%	12,007	10,985	9%
Net Income	5,200	5,887	-12%	11,087	10,226	8%
Interest Expense	(1,682)	(1,631)	3%	(3,313)	(3,374)	-2%
Stabilization Injection (Expense)	(1,569)	(1,720)	-9%	(3,289)	(2,388)	38%
Net Income After Tax	1,608	2,107	-24%	3,715	3,754	-1%
EPS (\$)	0.29	0.37	-22%	0.66	0.67	-1%
EBITDA	8,820	9,504	-7%	18,324	16,997	8%
EBITDA Margin(%)	67.2%	71.0%	-	69.1%	69.5%	_





#### Revenue Structure and Profit & Loss





(NT\$mn)	2Q'24	1Q'24	QoQ	1H'24	1H'23	YoY
Ticket Revenue	12,653	12,902	-1.9%	25,556	23,612	8.2%
Non-ticket Revenue	471	476	-1.0%	947	845	12.1%
Total	13,125	13,378	-1.9%	26,503	24,457	8.4%

	1H'24	'23	'22
Gross Profit	45.3%	44.6%	30.3%
Profit & Loss	41.8%	41.2%	26.7%
Net Income	14.0%	15.7%	10.2%

Note: Non-ticket revenues mainly include: rental income, advertising sales, and trolley sales.

#### **Cash Flows**



NT\$million	2Q'24	1Q'24	1H'24	1H'23
Cash flows from operating activities [note1]	3,750	1,867	5,618	13,048
Cash flows from investing activities [note2]	(2,484)	(8,398)	(10,882)	(8,362)
Cash flows from financing activities [note3]	(1,675)	(46)	(1,721)	(9,974)
Cash flows increase (decrease)	(413)	(6,576)	(6,989)	(5,282)
Cash and cash equivalent at the end of the period	10,580	10,993	10,580	11,277

Note 1: In 1Q, 2024, paid a one-time interest difference of \$5.77 bn in the sixth amendment of syndicated loan contract.

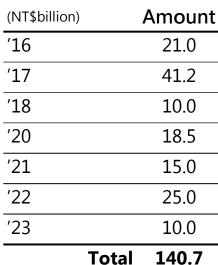
Note 2: The total net cash outflow of money market funds (MMF) and >3-mth fixed deposits/RP totaling \$4.88 bn, capital expenditure totaling \$5.99 bn in 1H, 2024.

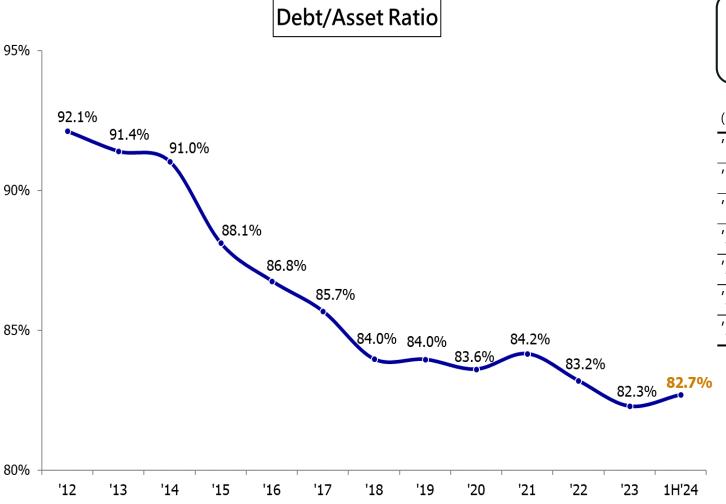
Note 3: In 2Q, 2024, the issuance quota of non-guaranteed commercial paper reduced NT\$ 1.575 bn.

#### **Financial Risk Management**





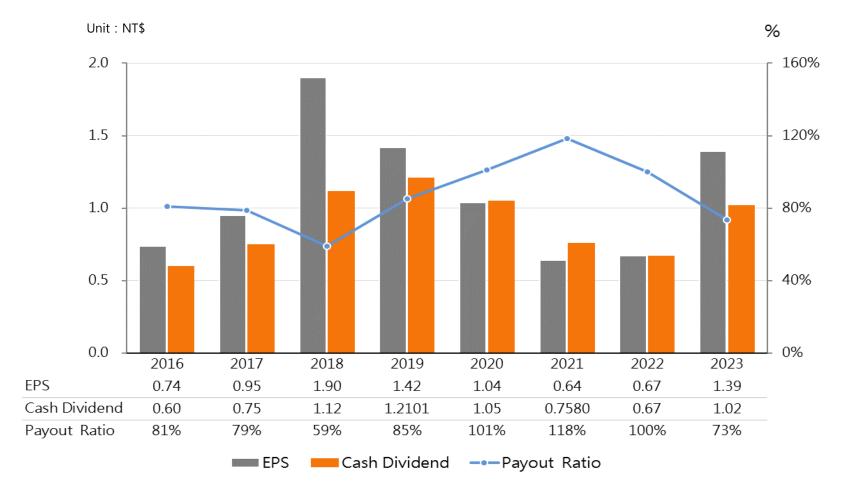




Note: Ratio of liabilities to assets = total liabilities/total assets

#### **EPS & Cash Dividend**





Note: The calculation of earnings per share is based on the weighted average number of ordinary shares of 5.628 billion shares.

#### **Corporate Credit Ratings & Market Cap** Agency Long-term Short-term Outlook NT\$ billion Taiwan twAAA twA-1+ Stable 300 Ratings Stable Fitch AA+(twn) F1+(twn) 250 Aug. 2024 Market Cap NT\$165.8bn 200 150 100 Market Cap 50 [Note]: Market cap is calculated using monthly average prices, outstanding common shares(including private placement shares) at month end. 01- 05 09 01- 05 09 01- 05 09 01- 05 09 01- 05 09 01- 05 09 01- 05 09 01- 05 09 01- 05 09 01- 05 09 01- 05 '22 '14 '15 '16 '17 '18 '19 '20 '21 '23 '24



# III · OPERATIONAL OUTLOOK

#### Revenue Growth Momentum

In response to the basic travel needs for business and commuting, we will increase train services in a timely manner, develop new customer sources, optimize ticket convenience, promote the diversification of tourism products, increase the output value of off-peak train services, and expand the economic scale of members through cross-industry alliances:

- ✓ Increase the regular and short-term train schedule, and temporarily adjust cabin type for the non-reserved seats.
- ✓ Enhance the cross-industry cooperation to expand passenger sources and add promotions during off-peak hours.
- ✓ Launch diversified products for the international travel market, aiming at T-holidays/hotel and overseas coupons. The annual tourism product sales target is 4.2 million passengers.
- ✓ Deeply cultivate the operation of THSR with more than 2.6 million TGo members, and develop precision marketing and points economy.
- ✓ Increase non-ticket revenue through products on the newly launched member-only shopping platform "T-Shopping High Speed Rail Online Shopping".







#### **ESG Promote and Awards**



### To be the platform for advancement and enjoyment.

THSRC not only provides passengers with safe, fast, and punctual transportation services, but also cooperates and builds alliances with external industries to enhance our railway capabilities. THSRC also strives to provide passengers with comprehensive, high-quality life experiences through integration of advanced technology, local culture, and environmental protection.



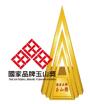
Received the Taiwan Corporate Sustainability Awards for 7 consecutive years. 2017-2023 Won the "Gold Award" for Corporate Sustainability Report



Selected as a constituent of the FTSE4Good TIP Taiwan ESG Index for 6 consecutive years. 2019-2024



Selected for the TWSE RA Taiwan Employment Creation 99 Index for 5 consecutive years. 2020-2024



Selected for the National Brand Yushan Award for 4 consecutive years. 2020-2023

Received the first prize in the Outstanding Enterprise Category

Received top 5% ranking in the Corporate Governance Evaluation for 7 consecutive years. 2018-2024

Selected as one of the Top 100 Global Sustainable Companies by Corporate Knights for 2 consecutive years.



To learn more about THSRC, please visit http://www.thsrc.com.tw

